## Message Text

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**ACTION NEA-10** 

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

AID-05 COME-00 EB-07 FRB-03 TRSE-00 XMB-02 OPIC-03

CIEP-01 LAB-04 SIL-01 OMB-01 IO-13 /097 W ------ 118545

R 040626Z SEP 76 FM AMEMBASSY ISLAMABAD TO YECSTATE WASHDC 7524 INFO AMCONSUL KARACHI AMCONSUL LAHORE

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E.O. 11652: N/A TAGS: EFIN, PK,

SUBJECT: BLACK MONEY TAX DRIVE A RELATIVE SUCCESS

1. OVER PAST TWO MONTHS, GOP HAS BEEN WAGING AN INTENSIVE PUBLIC CAMPAIGN TO COLLECT ADDITIONAL REVENUE BY OFFERING A TAX AMNESTY TO RECIPIENTS OF BLACK MONEY IN RETURN FOR THEIR DECLARING THIS INCOME AND PAYING A TAX ON IT AMOUNTING TO 30 PERCENT. BLACK MONEY IS DEFINED AS INCOME NOT DECLARED FOR TAX PURPOSES. THE CAMPAING CLOSED ON AUGUST 31. TWO DAYS AFTER,

FINANCE MINISTER HANIF ANNOUNCED THAT
THE AMOUNT OF BLACK MONEY DECLARED HAD COME TONIS. 1.46
BILLION ON WHICH RS. 270 MILLION IN TAX HAD ALREADY BEEN
PAID (OUT OF TOTAL SUCH TAX COLLECTIONS EXPECTED OF RS.
438 MILLION). IF RS. 438 MILLION IS COLLECTED, IT WILL
EQUAL THREE PERCENT OF ANTICIPATED REVENUES IN THIS
FISCAL YEAR.

2. THIS IS NOT THE FIRST TIME PAKISTAN HAS ATTEMPTED TO SURFACE AND TAX BLACK MONEY THROUGH CARROT-AND-STICK LIMITED OFFICIAL USE

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TAX AMNESTY OFFERS. IN 1958 AND 1969, SIMILAR CAMPAIGNS

WERE WAGED LEADING TOMCECLARATIONA OF BLACK MONEY INCOME IN THEN WEST PAKISTAN OF RESPECTIVELY RS. 1.1 BILLION AND RS. 780 MILLION.

- 3. COMMENT: WHILE A THREE PERCENT INCREASE IN REVENUES MAY NOT ON ITS FACE SEEM VERY SIGNIFICANT, IT IS STILL NO MEAN ACHIEVEMENT SINCE TAX REVENUES LAST YEAR INCREASED A MERE FIVE PERCENT OVER THE PERVIOUS YEAR WHILE INFLATION RAN ABOUT SEVEN PERCENT. WE UNDERSTAND, HOWEVER, THAT THE GOVERNMENT HAD HOPED FOR DECLARATIONS DOUBLE THE AMOUNT WHICH CAME FORWARD. ALTHOUGH BEFORE THE AUGUST 31 CLOSING DATE MOST BUSINESS OPINION REACHING THE EMBASSY POINTED TO LITTLE BLACK INCOME LIKELY TO BE DECLARED AT ALL. REPORTS FROM KARACHI INDICATE THAT AS THE DEADLINE APPROACHED THERE WAS AN INCREASE IN CAPITAL FLIGHTS OUT OF THE COUNTRY AND SOME DECLINE IN BANK DEPOSITS RELATED BOTH TO THE THREAT OF DIRE GOVERNMENT ACTION AGAINST HOLDERS OF UNDECLARED BLACK MONEY AND ALSO TO LACK OF PRIVATE SECTOR CONFIDENCE AS A RESULT OF THE JULY NATIONALIZATIONS.
- 4. NOT MENTIONED IN GOP STATEMENTS DURING THE CAMPAIGN WAS THAT MUCH OF THE STIMULUS FOR IT CAME FROM IBRD INSISTENCE, AMONG ITS
  CONDITIONS TO ITS RECENT \$50
  MILLION PROGRAM LOAN, THAT PAKISTAN DO BETTER IN TAX
  COLLECTION. THE CAMPAIGN SUGGESTS IT CAN.
  BYROADE

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## Message Attributes

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